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High School Olympiad Preparation Study Guide

Grade 11

Business Studies



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ROUND ONE AND TWO
2023 * 2024 * 2025

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NATIONAL HIGH SCHOOL OLYMPIAD

ANSWER SHEET ROUND ONE

TODAY'S DATE (DAY / MONTH / YEAR) 2 0 GRADE

SCHOOL NAME

LEARNER SURNAME

FIRST NAME INITIALS DATE OF BIRTH Female Male

LEARNER EMAIL (If available)

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SELECT THE SUBJECT/SUBJECTS (Mark a block with a X)

ACCOUNTING/REKENINGKUNDE ☐ BUSINESS STUDIES/BESIGHEIDSTUDIES ☐ ECONOMICS/EKONOMIE ☐

ACCOUNTING / REKENINGKUNDE

1 A B C D	6 A B C D	11 A B C D	16 A B C D	21 A B C D	26 A B C D
2 A B C D	7 A B C D	12 A B C D	17 A B C D	22 A B C D	27 A B C D
3 A B C D	8 A B C D	13 A B C D	18 A B C D	23 A B C D	28 A B C D
4 A B C D	9 A B C D	14 A B C D	19 A B C D	24 A B C D	29 A B C D
5 A B C D	10 A B C D	15 A B C D	20 A B C D	25 A B C D	30 A B C D

TOTAL _____/30

BUSINESS STUDIES / BESIGHEIDSTUDIES

1 A B C D	6 A B C D	11 A B C D	16 A B C D	21 A B C D	26 A B C D
2 A B C D	7 A B C D	12 A B C D	17 A B C D	22 A B C D	27 A B C D
3 A B C D	8 A B C D	13 A B C D	18 A B C D	23 A B C D	28 A B C D
4 A B C D	9 A B C D	14 A B C D	19 A B C D	24 A B C D	29 A B C D
5 A B C D	10 A B C D	15 A B C D	20 A B C D	25 A B C D	30 A B C D

TOTAL _____/30

ECONOMICS / EKONOMIE

1 A B C D	6 A B C D	11 A B C D	16 A B C D	21 A B C D	26 A B C D
2 A B C D	7 A B C D	12 A B C D	17 A B C D	22 A B C D	27 A B C D
3 A B C D	8 A B C D	13 A B C D	18 A B C D	23 A B C D	28 A B C D
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5 A B C D	10 A B C D	15 A B C D	20 A B C D	25 A B C D	30 A B C D

TOTAL _____/30

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BUSINESS STUDIES
GRADE 11
ROUND 1 & 2

2025

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High School Olympiad

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Business Studies

GRADE 11

Olympiad Paper

Round One

Marks: 30

Time: 1 hour

Date: 7 May 2025



Instructions

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2. The ANSWER SHEET consist of 3 sections. Accounting, Business Studies and Economics.
   Please select and answer the **correct** section/subject

3. There are 4 possible answers per question (A B C D)
   Only one answer is correct. Colour a circle completely.

4. Good luck!

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PROVERTO EMS OLYMPIAD 2025 – GRADE 11 BUSINESS STUDIES

INFLUENCES ON AND CONTROL FACTORS INFLUENCING BUSINESS ENVIRONMENTS

1. Which one of the following is an example of a macro-environment factor?

A Competitors
B Suppliers
C Inflation
D Clients

2. Which of the following is a challenge of the microenvironment?

A Changes in government policies.
B High inflation rates.
C International competition.
D Poor employee performance.

3. Which factor in the macro-environment directly influences a company's ability to import raw materials?

A Exchange rates
B Supplier relationships
C Competitor pricing
D Client preferences

4. How does a high unemployment rate impact businesses?

A Increases consumer spending.
B Reduces the available workforce.
C Decreases the demand for luxury goods.
D Leads to higher production costs.

CHALLENGES IN BUSINESS ENVIRONMENTS

5. How can businesses adapt to rapid technological changes in their industry?

A Refuse to upgrade systems.
B Invest in employee training and new technologies.
C Cut research and development costs.
D Eliminate customer support services.

6. Which of the following is NOT a contemporary socio-economic issue?

A Unemployment
B Inflation
C Advertising
D HIV/AIDS

7. Which sector is most affected by government policy changes?

A Primary sector
B Informal sector
C Private sector
D Public sector

8. If a business fails to comply with labour laws, it may face _____

A decreased profits.
B a stronger workforce.
C legal penalties and reputational damage.
D increased market share.

9. Which challenge is most likely to affect a business in the informal sector?

A Strict financial reporting.
B High tax obligations.
C Legal compliance issues.
D Limited access to funding.

ADAPTING TO CHALLENGES IN BUSINESS ENVIRONMENTS

10. With the rise of e-commerce, how should traditional retailers adapt?

A Focus solely on physical stores.
B Invest in an online platform and digital marketing.
C Ignore digital trends.
D Reduce customer service efforts.

11. How could artificial intelligence impact the future of South African businesses?

A Increase operational efficiency and automation.
B Reduce the need for technology.
C Increase the need for manual labour.
D Eliminate all business risks.

12. A South African manufacturing company is facing rising electricity costs due to load shedding. Which long-term strategy would best help the business adapt to this challenge?

A Reduce production hours permanently.
B Invest in renewable energy sources like solar power.
C Increase product prices to offset electricity costs.
D Rely on government subsidies for financial relief.

13. Many South African businesses struggle with skills shortages in the technology sector. How can companies effectively address this challenge?

A Employ only hire overseas employees .
B Reduce training programs to cut costs.
C Partner with universities and offer bursaries for IT students.
D Outsource all technology-related functions to foreign firms.

14. A clothing retailer in South Africa is losing market share to international online stores. What is the most sustainable way for the business to compete in the long-term?

A Lower prices than international competitors, even if it reduces profits.
B Shift focus to high-quality local fashion and a strong online presence.
C Increase spending on traditional advertising like newspaper ads.
D Reduce staff to cut operational costs.

IMPACT AND CHALLENGES OF CONTEMPORARY SOCIO-ECONOMIC ISSUES ON BUSINESS OPERATIONS

15. How should businesses address ethical challenges in advertising?

A Mislead customers to increase sales.
B Ensure honest and transparent marketing.
C Avoid advertising completely.
D Reduce product quality to lower costs.

16. Why is corporate social responsibility (CSR) important for business success?

A It increases consumer trust and brand loyalty.
B It reduces employee wages.
C It eliminates the need for business ethics.
D It allows businesses to ignore government regulations.

17. How does a high unemployment rate impact businesses in South Africa?

A It increases consumer spending, leading to higher sales.
B It reduces the available skilled workforce for businesses.
C It lowers competition in the industry.
D It forces businesses to expand operations.

18. A business in South Africa is struggling to retain skilled employees due to high crime rates in the area. What could be an effective solution?

A Relocate its headquarters to another country.
B Increase security measures and provide employee safety incentives.
C Reduce employee wages to cover security costs.
D Ignore the issue as it does not directly impact profits.

19. Which contemporary socio-economic issue has the most direct impact on a business's ability to recruit and maintain a skilled workforce?

A Load shedding
B Social media

C Globalisation
D HIV/AIDS

20. How can businesses in South Africa help address poverty while also benefiting their operations?

A Only hire employees from wealthy backgrounds.
B Invest in corporate social responsibility (CSR) programmes that create jobs and encourage skills development.
C Reduce employee benefits to cut costs.
D Avoid involvement in community projects to focus on profit-making.

BUSINESS SECTORS

21. Which business sector provides services rather than goods?

A Primary
B Secondary
C Tertiary
D Industrial

22. Which business sector is involved in manufacturing and production?

A Primary
B Secondary
C Tertiary
D Financial

23. How do businesses in the primary sector impact the tertiary sector?

A By supplying raw materials needed for service industries.
B By reducing the need for financial services.
C By directly selling products to customers.
D By eliminating competition.

AVENUES OF ACQUIRING A BUSINESS AND COMPANIES AS A FORM OF OWNERSHIP

24. Which form of business ownership has unlimited liability?

A Public company
B Partnership
C Private company
D Close corporation

25. Why do some businesses prefer private ownership to public ownership?

A To avoid government regulations.
B To raise capital from the public.
C To maintain control and decision-making power.
D To prevent competitors from entering the market.

26. If a business wants to expand by buying a franchise, what is a key advantage?

A Full independence in branding.
B Immediate brand recognition and customer trust.
C No financial obligations to the franchisor.
D Less operational control.

27. Why might an entrepreneur choose to start a business from scratch rather than buy a franchise?

A To avoid financial risk.
B To retain full control and originality.
C To immediately gain customer trust.
D To minimise the time required to set up operations.

28. A South African entrepreneur wants to enter the retail industry but is unsure whether to start a new business or buy an existing one. What would be a key advantage of acquiring an existing business?

A The business already has an established customer base and operational structure.
B It allows the entrepreneur to avoid legal regulations.
C There are no risks involved in acquiring an existing business.
D The entrepreneur can run the business without making any changes.

29. Which of the following is NOT an avenue for acquiring a business?

A Buying a franchise.
B Inheriting a business.
C Merging with another company
D Taking a loan from a bank.

.

30. What is a key characteristic of a public company (Ltd) in South Africa?

A It is owned by one person only.
B Shares are sold to the public on the stock exchange.
C It does not have to follow any government regulations.
D It does not pay any tax.

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High School Olympiad

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Business Studies

GRADE 11

Olympiad Paper

Round Two/Final Round

Marks: 30

Time: 1 hour

Date: 30 July 2025



Instructions

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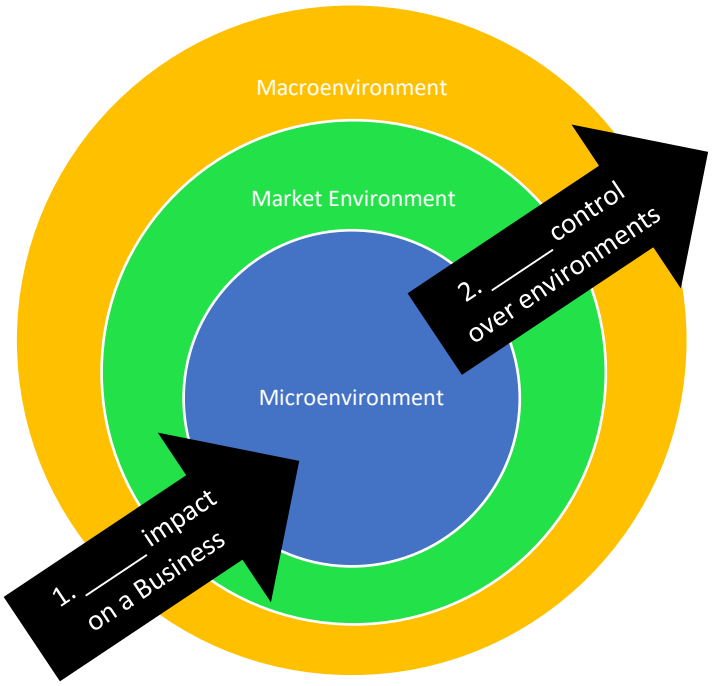
4. Good luck!

PROVERTO EMS OLYMPIAD 2025 – GRADE 11

Business Studies

Topic: Influences on and control factors influencing business environments

1.



Identify the impact and control factors in the diagram.

A 1. Decreased, 2. Increased
B 1. Increased, 2. Increased
C 1. Increased, 2. Decreased
D 1. Decreased, 2. Unchanged

2. Vodacom is one of the largest telecommunications companies in South Africa. Which of the following best explains why Vodacom has significant control over its micro-, market, and even aspects of the macroenvironment?

A It focuses only on customer service, which removes the need to consider external environments.
B It operates only in the private sector and is not affected by the public sector.
C Its size, financial power, and brand reputation give it influence over suppliers, competitors, consumers, and even national policy discussions.
D It is a monopoly and therefore does not need to follow government regulations.

3. Which of the following statements best describes the most recent labour law implemented in South Africa in 2025?

A The National Minimum Wage Act was introduced, increasing the basic salary for all workers to R30 per hour.
B The Employment Equity Amendment Act was implemented, exempting small businesses and introducing sectoral equity targets.
C The Basic Conditions of Employment Act was amended to remove paid leave for small business employees.
D A new law was passed requiring all businesses to operate under a 4-day workweek to improve work-life balance.

4. Why is it difficult for businesses to control the market environment?

A Government policies regulate competition.
B Customer demands and competitors are unpredictable.
C Employees decide on pricing and strategy.
D The business owner manages external factors.

Topic: Impact and challenges of contemporary socio-economic issues on business operations

Use the following information to answer questions 5,6, and 7.

As of mid-2024, South Africa's population was estimated at approximately 63.02 million people, according to Statistics South Africa. This estimate is based on comprehensive national data and provides the most recent official figure.

5. If South Africa's unemployment rate is 32.9%, and assuming about 60% of the population is of working age, approximately how many people are unemployed?

A 30 million
B 15.42 million
C 12.44 million
D 10.25 million

6. If approximately 13.7% of South Africa's total population is living with HIV, and the country's population is estimated at 63 million, approximately how many people are living with HIV?

A 8.6 million
B 863,000
C 4.1 million
D 13.7 million

7. If approximately 36% of South Africa's population over the age of 5 is considered functionally illiterate, and about 90% of the total population of 63 million is over the age of 5, approximately how many people are functionally illiterate?

A 36 million
B 20.4 million
C 2.3 million
D 6.3 million

8. Which of the following is an example of a contemporary socio-economic issue that affects businesses in South Africa?

A Employee wellness programs.
B New product development strategies.
C Expanding to international markets.
D Unemployment and poverty.

9. How does a high unemployment rate impact businesses in South Africa?

A Businesses experience a higher demand for luxury goods.
B More employees demand higher salaries due to skill shortages.
C Businesses struggle to recruit workers due to lack of available labour.
D Consumer spending decreases, affecting business profitability.

Topic: Creative thinking and problem solving

10. What is a key characteristic of creative thinkers?

A They avoid taking risks.
B They follow traditional methods only.
C They generate innovative solutions.
D They refuse to collaborate.

11. A man starts a business selling umbrellas on sunny days and sunglasses on rainy days, yet his profits keep increasing. How is this possible?

A He sells weather-themed novelty items online with targeted advertising.
B He's located in a shopping mall where weather doesn't matter.
C He changes his business every season to stay relevant.
D He uses discounts to attract customers in bad weather.

12. A business sells a product that nobody wants to use, but everyone buys. What is the product?

A A gym membership.
B A life insurance policy.
C A luxury handbag.
D A smartphone.

13. A company in South Africa manufactures only one product, yet it never runs out of stock. It also never makes a profit, nor a loss. What kind of business is it?

A A factory that produces recyclable goods.
B A government-funded non-profit organisation.
C A research and development company.
D A business that prints money.

14. A business owner has three employees: one who always tells the truth, one who always lies, and one who answers randomly. The owner needs to find out which employee stole money from the cash register. What is the most creative way to solve this problem?

A Ask each employee the same question and compare their answers.
B Fire all three employees since one of them is guilty.
C Install security cameras to avoid the issue in the future.
D Check the cash register records and look for discrepancies.

15. A struggling business in South Africa suddenly increases its prices by 300%, yet instead of losing customers, it becomes more successful. What type of business could this be?

A A fast-food restaurant that introduces gourmet meals.
B A high-end luxury brand that creates exclusivity.
C A grocery store in a highly competitive market.
D A petrol station in a city with many alternatives.

Topic: Starting a business venture based on an action plan/ Benefits of a company versus other forms of ownership

16. Both private companies and sole traders are common forms of ownership in South Africa. While private companies are often praised for limited liability and access to capital, critics argue that these benefits may come with trade-offs.

Which of the following statements presents the most balanced critique of the commonly cited advantage of a private company over a sole trader?

A Private companies have unlimited liability, making them riskier than sole traders.
B Although private companies offer limited liability and better access to funding, they often face higher compliance costs and complex administrative duties compared to sole traders.
C Sole traders always earn more profit than private companies because they work alone.
D Private companies are less trustworthy because they are not controlled by a single individual.

17. Entrepreneurs often weigh different strategic options before launching a business. Choosing a franchise over an independent business usually reflects a prioritisation of certain business factors.
Which of the following best categorises the main reasons why an entrepreneur might choose a franchise over an independent business?

A Total independence, creative freedom, and unique branding.
B High setup costs, untested markets, and self-reliance.
C Risk management, brand recognition, and support systems.
D Lack of training, limited marketing, and minimal oversight.

18. Lebo's registered profit company earned a taxable income of R850 000 for the 2024 financial year. After paying company income tax to SARS, the remaining profit was R620 500.
What fixed percentage of company tax did the business pay?

A 30%
B 40%
C 20%
D 42%

19. A sole proprietor is taxed according to personal income tax brackets. The tax rates range from ____% to ___%, applied to different income brackets.

A 8% to 45%
B 18% to 45%
C 18% to 42%
D 8% to 35%

Topic: Business Sectors

20. Read the scenario below and answer the question that follows:
A recent study shows that 60% of small businesses in the primary sector struggle due to climate change effects such as droughts and soil degradation. What is the most sustainable way for these businesses to adapt?

A Shift entirely to the secondary sector for production.
B Invest in eco-friendly farming techniques and water conservation methods.
C Lay off workers to cut costs and wait for better conditions.
D Move operations to urban areas where climate conditions are better.

21. South Africa's economy is heavily reliant on the tertiary sector, which currently contributes 65% to the country's GDP. The secondary sector contributes 27%.

Based on this data, calculate the contribution of the primary sector and explain what this reveals about structural changes in the South African economy.

A 8%, showing a structural shift away from resource-based industries toward service and industrial sectors.
B 10%, showing that agriculture and mining remain dominant growth drivers.
C 12%, showing strong recovery of traditional sectors in the global market.
D 18%, showing the growing dominance of mining and agriculture due to export demand.

22. Read the scenario below and answer the question that follows.
A local municipality is considering an infrastructure project to develop more factories and industrial zones. How could this impact the secondary sector of the economy?
(Fictional scenario)

A It would reduce reliance on processed goods by increasing imports.
B It could increase industrial activity, raising employment and production in manufacturing.
C It may indirectly affect the tertiary sector by limiting service demand.
D It is likely to encourage rural workers to move into seasonal agricultural work.

23. Which of the following options correctly ranks the top three sectors that contributed most to South Africa's Gross Domestic Product (GDP) in 2024, based on their share of total economic output?

A Finance, personal services, trade
B Mining, manufacturing, agriculture
C Agriculture, mining, manufacturing
D Trade, tourism, construction

24. A South African company that operates in multiple sectors is considering a strategic shift to focus on the most profitable sector for the next decade. Given current global trends such as automation, sustainability, and digital transformation, which sector is most likely to offer long-term growth and stability?

A The primary sector, due to increased demand for raw materials.
B The secondary sector, because of South Africa's industrial expansion.
C The tertiary sector, as global economies prioritise manufacturing output.
D The quaternary sector, because innovation, data, and technology are shaping the future economy.

Topic: Professionalism and ethics

25. Which of the following business practices would most likely be considered unethical if discovered during a regulatory inspection?

A Paying employees slightly above minimum wage in an area with a high cost of living.
B Selling packaged goods after their expiration date without notifying customers.
C Offering free upskilling workshops with no obligation to stay employed.
D Using biodegradable packaging to reduce plastic waste.

26. Which of the following is a real example of false advertising in South Africa, as ruled by the Advertising Regulatory Board (ARB)?

A Toyota advertised the Fortuner as "brand-new" when it only had a facelift.
B Woolworths claimed its winter jackets were "100% waterproof," but later clarified they were only water-resistant.
C Oasis bottled water company advertised its product as "the purest in Africa," without scientific evidence.
D KFC used images of customers losing weight while only eating KFC.

27. Which global company has faced boycotts due to workers' rights violations at its bottling plants in Colombia, and has also been accused of damaging the environment by depleting water supplies and falsifying environmental data?

A Nestlé
B McDonald's
C Coca-Cola
D Pepsi

28. A South African retailer is under pressure to increase profits. One of the managers suggests collecting and selling customer data without consent, arguing that it won't directly affect customer service. What law should the company consider before taking this action?

A Labour Relations Act
B POPI Act
C Consumer Protection Act
D Companies Act

29. A South African retailer is under pressure to increase profits. A manager suggests underpaying workers and cutting employee benefits, believing customers won't be affected.

Rank the following factors from most important (1) to least important (5) that the company should consider before implementing this decision:

A. Impact on employee motivation and productivity.
B. Possible legal consequences and compliance with labour laws.
C. Customer satisfaction and brand reputation.
D. Short-term cost savings and profit increase.
E. Effects on employee turnover and recruitment costs.

A
1. Impact on employee motivation and productivity.
2. Possible legal consequences and compliance with labour laws.
3. Customer satisfaction and brand reputation.
4. Short-term cost savings and profit increase.
5. Effects on employee turnover and recruitment costs.

B
1. Customer satisfaction and brand reputation.
2. Effects on employee turnover and recruitment costs.
3. Short-term cost savings and profit increase.
4. Possible legal consequences and compliance with labour laws.
5. Impact on employee motivation and productivity.

C
1. Possible legal consequences and compliance with labour laws.
2. Impact on employee motivation and productivity.
3. Effects on employee turnover and recruitment costs.
4. Customer satisfaction and brand reputation.
5. Short-term cost savings and profit increase.

D
1. Short-term cost savings and profit increase.
2. Possible legal consequences and compliance with labour laws.
3. Impact on employee motivation and productivity.
4. Customer satisfaction and brand reputation.
5. Effects on employee turnover and recruitment costs.

30. A large South African corporation has been found guilty of greenwashing by misleading customers into believing its products are environmentally friendly. To rebuild public trust, the company needs to rearrange its priorities and strategies effectively.

Which of the following actions best reflects the correct way to rearrange the company's approach to restore credibility?

A Focusing on rapid product development and expanding market share before addressing environmental concerns.
B Changing the company's leadership and issuing a public apology without further action.
C Implementing verifiable sustainability initiatives first, then communicating these changes openly with stakeholders.
D Increasing advertising budgets to promote eco-friendly messages without changing current practices.

BUSINESS STUDIES
GRADE 11
ROUND 1 & 2

2024

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PROVERTO EMS OLYMPIAD 2024 – GRADE 11 BUSINESS STUDIES

CHOOSE THE MOST CORRECT OPTION FOR QUESTIONS 1 to 30.

INFLUENCES ON AND CONTROL FACTORS INFLUENCING BUSINESS ENVIRONMENTS

1. What is the primary impact of changes in consumer preferences on a business environment?

A Stable market conditions.
B Increased production costs.
C Shifting in demand for products and services.
D Consistent regulatory frameworks.

2. How do technological advancements influence the business environment?

A It leads to a decline in competition.
B It creates uniformity across industries.
C It drives innovation, disrupts markets, and changes industry landscapes.
D It has no impact on business operations.

3. How can a company proactively manage its internal environment to adapt to external changes?

A By ignoring external factors and focusing solely on internal strengths.
B By fostering a culture of resistance to change.
C By regularly assessing strengths and weaknesses and adjusting strategies accordingly.
D By minimizing employee involvement in decision-making processes.

4. Evaluate if the following extract is classified as a Mission or a Vision statement.

> Our educational organisation raises the funds needed to create safe, quality schools in underprivileged communities so that every child has access to the quality of education they deserve. Our organisation will continue our mission until we have touched the lives of every child worldwide and provided them access to a high-quality education, so they have the knowledge and skills necessary to be change-makers within their communities.

A Combined mission and vision statement.
B Vision statement.
C Mission statement.
D None of the above.

CHALLENGES IN BUSINESS ENVIRONMENTS

5. What impact does a global economic recession have on businesses operating in various countries?

A Increased consumer spending.
B Enhanced market stability.
C An economic downturn, affecting sales and profitability.
D Expansion of international trade opportunities.

6. How can cybersecurity threats impact businesses?

A Enhance data protection and customer trust.
B Result in increased operational efficiency.
C Leading to data breaches, financial losses, and damage to reputation.
D Improve communication channels with customers.

7. How can shifts in societal values and preferences present challenges for businesses?

A By ensuring static product offerings.
B By aligning products and services with evolving societal expectations.
C By disregarding consumer feedback and preferences.
D By avoiding social responsibility initiatives.

8.

SUSTAINABLE FIBRES We work with farmers to help conserve natural habitats and recycle what we can into our fabrics. BETTER COTTON INITIATIVE: We're a member of the Better Cotton Initiative, which helps farmers improve their livelihoods while reducing environmental stress.

The extract above has an impact on a market factor and a macro factor. Identify the TWO factors.

I Supplier
II Environment
III Technology
IV Complimentary products

A I and II
B I and III
C III and IV
D II and III

9.

A mineworker's union and negotiators at Impala Platinum were in talks to prevent a strike over wages that could affect global prices of the precious metal.

Most strikes are about wage negotiations. What is the current minimum wage in South Africa?

A R21,69
B R23,19
C R20,35
D R25,42



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2027 CAO APPLICATIONS STILL OPENED

Faculty of Applied Sciences
Closing Date: **31 October 2026**

Faculty of Engineering & the Built Environment
Closing Date: **31 December 2026**

FACULTY OF APPLIED SCIENCES **PROGRAMME NAME**	**CAO CODES**
Bachelor of Applied Sciences in Biotechnology	**DU-D-BBT**
Bachelor of Applied Sciences in Food Science and Technology	**DU-D-BFS**
Bachelor of Applied Sciences in Industrial Chemistry	**DU-D-BSY**
Bachelor of Applied Sciences in Sport Science and Management	**DU-D-SSM**
Bachelor of Applied Sciences in Textile Science	**DU-D-ATT**
Diploma in Nautical Studies (Sea Going)	**DU-D-NS3**
Diploma in Sustainable Horticulture and Landscaping	**DU-D-SHL**

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Bachelor of Engineering Technology in Power Engineering Extended Curriculum Programme (ECP)	**DU-D-BXP**
Bachelor of Engineering Technology in Electronic Engineering Extended Curriculum Programme (ECP)	**DU-D-BXE**
Bachelor of Built Environment in Architecture Extended Curriculum Programme (ECP)	**DU-D-BXA**
Bachelor of the Built Environment in Construction Studies Extended Curriculum Programme (ECP)	**DU-D-BXN**
Bachelor of Engineering Technology in Industrial Engineering Extended Curriculum Programme (ECP)	**DU-D-BXI**
Bachelor of Engineering Technology in Mechanical Engineering Extended Curriculum Programme (ECP)	**DU-D-BXM**
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Bachelor of Engineering Technology in Industrial Engineering Extended Curriculum Programme (ECP)	English Mathematics Physical Science THREE recognized 20 credit subjects (excluding any additional official language)	**4** **4** **4** **4**	NSC Degree entry	**DU-D-BXI**
Bachelor of Engineering Technology in Mechanical Engineering (ECP)	English Mathematics OR Technical Mathematics Physical Science OR Technical Science TWO recognized 20 credit subjects	**4** **4** **5** **4** **5** **4**	NSC Degree entry	**DU-D-BXM**
Bachelor of Engineering Technology in Power Engineering Extended Curriculum Programme (ECP)	English Mathematics OR Technical Mathematics Physical Science OR Technical Science THREE recognized 20 credit subjects (excluding any additional official language)	**4** **4** **5** **4** **5** **4**	NSC Degree entry	**DU-D-BXP**
Bachelor of the Built Environment: Construction Studies Extended Curriculum Programme (ECP)	English Mathematics OR Technical Mathematics Physical Science OR Technical Science THREE recognized 20 credit subjects	**4** **4** **5** **4** **5** **4**	NSC Degree entry	**DU-D-BXN**

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Minimum Requirements:

Program Name	Main Requirements	Level	Points	CAO Code
Bachelor of Built Environment in Architecture Extended Curriculum Programme (ECP)	English Mathematics Technical Mathematics THREE recognized 20 credit subjects	4 4 4 4	NSC Degree entry	**DU-D-BXA**
Bachelor of Engineering Technology in Chemical Engineering (ECP)	English Mathematics OR Technical Mathematics Physical Science OR Technical Science TWO recognized 20 credit subjects	4 4 5 4 5 4	NSC Degree entry	**DU-D-BXC**
Bachelor of Engineering Technology in Civil Engineering Extended Curriculum Programme (ECP)	English Mathematics OR Technical Mathematics Physical Science OR Technical Science THREE recognized 20 credit subjects	4 4 5 4 5 4	NSC Degree entry	**DU-D-BXV**
Bachelor of Engineering Technology in Electronic Engineering Extended Curriculum Programme (ECP)	English Mathematics OR Technical Mathematics Physical Science OR Technical Science TWO recognized 20 credit subjects	4 4 5 4 5 4	NSC Degree entry	**DU-D-BXE**

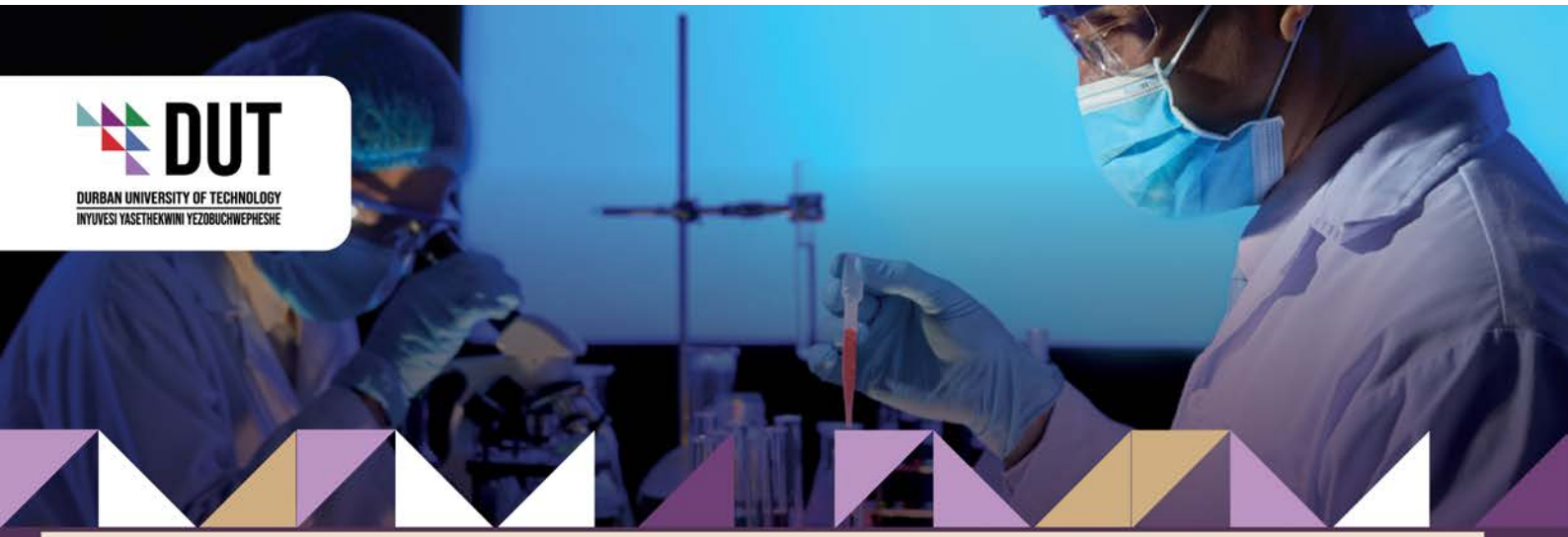


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CLOSING DATE: 31 DECEMBER 2026

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Bachelor of Applied Science in Sport Science and Management	28 Points English 4 Mathematics 4 Physical Science 4 OR Life Science 4 OR Sport Science 4 In addition: THREE 20 credit subjects at level 4 not more than ONE language	**DU-D-SSM**
Bachelor of Applied Science in Textile Science	English 4 Mathematics 4 Physical Science 4 In addition: TWO 20 credit subjects at level 4 not more than ONE language	**DU-D-ATT**
Diploma in Nautical Studies (Sea Going)	English 4 Mathematics 4 Physical Science 4 In addition: TWO 20 credit subjects at level 3 not more than ONE language	**DU-D-NS3**
Diploma in Sustainable Horticulture and Landscaping	English 4 Mathematics 3 OR Mathematics Literacy 4 Life Science 4 In addition: TWO 20 credit subjects at level 3 not more than ONE language	**DU-D-SHL**

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FACULTY OF APPLIED SCIENCES
CAO APPLICATIONS EXTENDED
CLOSING DATE: 31 OCTOBER 2026

PROGRAMMES	Requirements	CAO CODES
Bachelor of Applied Science in Biotechnology	28 Points English 4 Mathematics 4 Physical Science 4 Life Science 4 In addition: ONE 20 credit subject at level 4	**DU-D-BBT**
Bachelor of Applied Science in Food Science and Technology	28 Points English 4 Mathematics 4 Physical Science 4 Life Science In addition: ONE 20 credit subject at level 4	**DU-D-BFS**
Bachelor of Applied Science in Industrial Chemistry	English 4 Mathematics 4 Physical Science 4 In addition: TWO 20 credit subjects at level 4 not more than ONE language	**DU-D-BSY**

ADAPTING TO CHALLENGES IN BUSINESS ENVIRONMENTS

10. South Africa has experienced fluctuations in its economic conditions over the years. As a business leader, how would you strategically navigate your company through both economic downturns and upswings?

A Implement short-term cost-cutting measures during downturns and invest heavily during upswings.
B Focus on long-term sustainability, diversify revenue streams, and maintain agility to adapt to changing economic conditions.
C Rely on government interventions to weather economic challenges.
D Adopt a reactive approach, adjusting strategies only when challenges arise.

11. In the context of South Africa's diverse workforce, how can businesses effectively manage cultural differences and promote inclusivity within the organisation?

A Standardise organisational culture to minimise differences.
B Embrace diversity, provide cultural sensitivity training, and foster an inclusive workplace culture.
C Ignore cultural differences to maintain a neutral work environment.
D Implement strict assimilation policies to ensure uniformity among employees.

12. South Africa faces challenges relating to energy supply and infrastructure. As an entrepreneur, how would you address these challenges and ensure operational continuity?

A Rely solely on government initiatives to address energy and infrastructure issues.
B Invest in renewable energy sources and develop contingency plans for infrastructure disruptions.
C Ignore energy and infrastructure challenges as they are beyond the control of businesses.
D Cut down on operations during periods of energy scarcity.

13. Political stability plays a crucial role in the business environment. How should businesses in South Africa navigate political uncertainties to ensure resilience and growth?

A Diversify investments and have contingency plans for various political scenarios.
B Align closely with the ruling political party to mitigate risks.
C Ignore political uncertainties as they have minimal impact on business operations.
D Limit international collaborations to avoid political entanglements.

14. Technological advancements are reshaping industries globally. How can South African businesses leverage technology to stay competitive and foster innovation?

A Depend solely on external technology providers for innovation.
B Minimise technology integration to reduce costs.
C Resist technological changes to maintain stability.
D Invest in research and development to stay at the forefront of technological trends.

IMPACT AND CHALLENGES OF CONTEMPORARY SOCIO-ECONOMIC ISSUES ON BUSINESS OPERATIONS

15. What is a key socio-economic challenge facing businesses in South Africa?

A Climate change.
B Political instability.
C Technological advancement.
D Globalisation.

16. This Act regulates the organisational rights of trade unions and promotes and facilitates collective bargaining at the workplace and at sectoral level.

The above statement is the purpose of which legislation?

A Basic Conditions of Employment Act.
B Skills Development Act.
C Labour Relations Act.
D Consumer Protection Act.

17. STASSA reported the population of South Africa to be 61,020,221 citizens. Unemployment is at 31,9%. How many citizens are without employment?

A 20.72 million
B 20.40 million
C 19.46 million
D 18.5 million

18. What role do government policies play in addressing socio-economic challenges for businesses in South Africa?

A Create more challenges.
B Provide solutions.
C Remain neutral.
D Ignore the issues.

19. How do issues related to income inequality impact business sustainability in South Africa?

A It encourages innovation.
B It increases employee satisfaction.
C It affects consumer spending positively.
D It creates social unrest and disrupts operations.

20. What is the significance of digital transformation for businesses dealing with contemporary socio-economic issues in South Africa?

A No impact on operations.
B Enhances operational efficiency.
C Increases reliance on traditional methods.
D Reduces the need for skilled labour.

BUSINESS SECTORS

21. Which sector has seen increased government focus and investment to address unemployment and skills development?

A Mining.
B Education and Training.
C Healthcare.
D Information Technology.

22. Fill in the missing information: *We forecast real GDP growth will accelerate to _____% in 2024 and 1.3% in 2025, from an estimated 0.5% in 2023.*

A 0.9
B 1.2
C 1.4
D 2.5

23. What challenges are faced by the agricultural sector in South Africa, particularly in terms of land reform?

A Excess land availability.
B Limited government intervention.
C Unequal land distribution.
D Lack of interest from investors.

AVENUES OF ACQUIRING A BUSINESS AND COMPANIES AS A FORM OF OWNERSHIP

24. What is a common avenue for acquiring a business in South Africa that involves purchasing the majority or all of a company's shares?

A Joint Venture.
B Franchising.
C Mergers and Acquisitions.
D Greenfield Investment.

25. How does franchising contribute to business ownership in South Africa?

A Increases government control.
B Encourages independent entrepreneurship.
C Limits market expansion.
D Requires heavy initial investment.

26. Which government agency in South Africa plays a crucial role in regulating and overseeing the registration of companies?

A South African Reserve Bank.
B Department of Education.
C Department of Health.
D Companies and Intellectual Property Commission (CIPC).

27. What is a key advantage of forming a partnership as a business ownership structure in South Africa?

A Shared liability for partners.
B Ease of obtaining funding.
C Centralised decision-making.
D Tax exemption.

28. Which type of business ownership structure in South Africa offers shareholders limited liability and the flexibility of a partnership?

A Sole Proprietorship.
B Corporation.
C Limited Liability Company (LLC).
D Cooperative.

29. How much does it cost to register a company?

A R125
B R550
C R1 250
D R2 560

30. What is the significance of the "Juristic Personality" in the context of company ownership in South Africa?

A Legal recognition as a separate entity from its owners.
B Personal liability of the owners.
C Exemption from taxation.
D No legal standing in court.

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Subject: Business Studies

Topic: Influence and control factors influencing the business environments

Use the extract below and answer Questions 1 and 2.

South Africa's unemployment rate in the first quarter of 2024 was recorded at 32.9 %, and is among the highest in the world.

(https://www.statssa.gov.za/?p=16312#:~:text=SA%20labour%20marketeyond%20unemployment%20%E2%80%93%20Time%2DRelated%20Underemployment%20in%20the%20SA%20labour%20market,the%20highest%20in%20the%20world., accessed 2023/06/08)

1. Unemployment is a macro environment issue. How does this affect the market environment?

A Less tax is available to the government.
B Less customers available, as less disposable income is available.
C Increase in customers as the demand for goods increases.
D It does not affect the market environment.

2. Unemployment is a macro environment issue. How does this affect the micro environment?

A Increase in production as the demand for goods and services increases.
B Decrease in production as the demand for goods and services increases.
C Increase in production as the demand for goods and services decreases.
D Decrease in production as the demand for goods and services decreases.

3. Which of the following levels of management will make strategic decisions?

A Operational management.
B Functional management.
C Top management.
D All the above.

4. Management can only influence the _____ environment.

A micro
B internal
C market
D All the above

Topic: Adapting to challenges in the business environments

5. Which of the following is NOT a right as per the Consumer Protection Act?

A The right to safe working conditions.
B The right to economic interest of consumers.
C The right to choose.
D The right to fair terms and conditions.

6. What is an example of an operational risk in a manufacturing company?

A Equipment failures that lead to production delays.
B Changes in consumer preferences that affect product demand.
C Fluctuations in exchange rates that impact international sales.
D Regulatory changes that affect industry standards.

7. Which of the following scenarios poses a reputational risk to a company?

A The implementation of a new environmentally friendly packaging solution.
B Being involved in a scandal that exposes unethical business practices.
C Launching a successful marketing campaign that boosts brand recognition.
D Expanding into new markets to increase market share.

8. Which technique would KFC most likely use when it analyses challenges from the macro-environment?

A Balanced Scorecard.
B Porter's six forces.
C Value Chain Analysis.
D PESTLE.

Topic: Socio-economic issues

9. Approximately __ of the South African adult population has been fully vaccinated against COVID-19.

A Between 10 and 15%
B Between 29 and 32%
C Between 35 and 40%
D Between 42 and 45%

10. The death toll following the devasting Tornado in oThongathi, north of Durban, has risen to _____.

A 12
B 20
C 32
D 40

11. _____ is a policy whereby the Employment Equity Act seeks to provide a formal structure to transform workplaces.

A Unemployment
B Affirmative action
C Retrenchment
D Globalisation

12. Which of the following is an example of a socio-economic issue?

A High unemployment rates in a local community.
B The discovery of a new species of bird in a rainforest.
C A famous actor winning an award for his performance in a movie.
D A new smartphone model released by a technology company.

13. Which of the following best exemplifies a comprehensive Corporate Social Responsibility (CSR) program?

A Implementing sustainable practices throughout the supply chain, reducing carbon emissions, and actively supporting community development projects.
B Hosting occasional charity events for tax benefits.
C Donating a small portion of profits to a popular cause.
D Sponsoring a local sports team for brand exposure.

Topic: Business Sectors

14. Fill in the missing information for the statement below published by STATSSA.

The _____ industries were the major drivers of growth on the supply side of the economy.

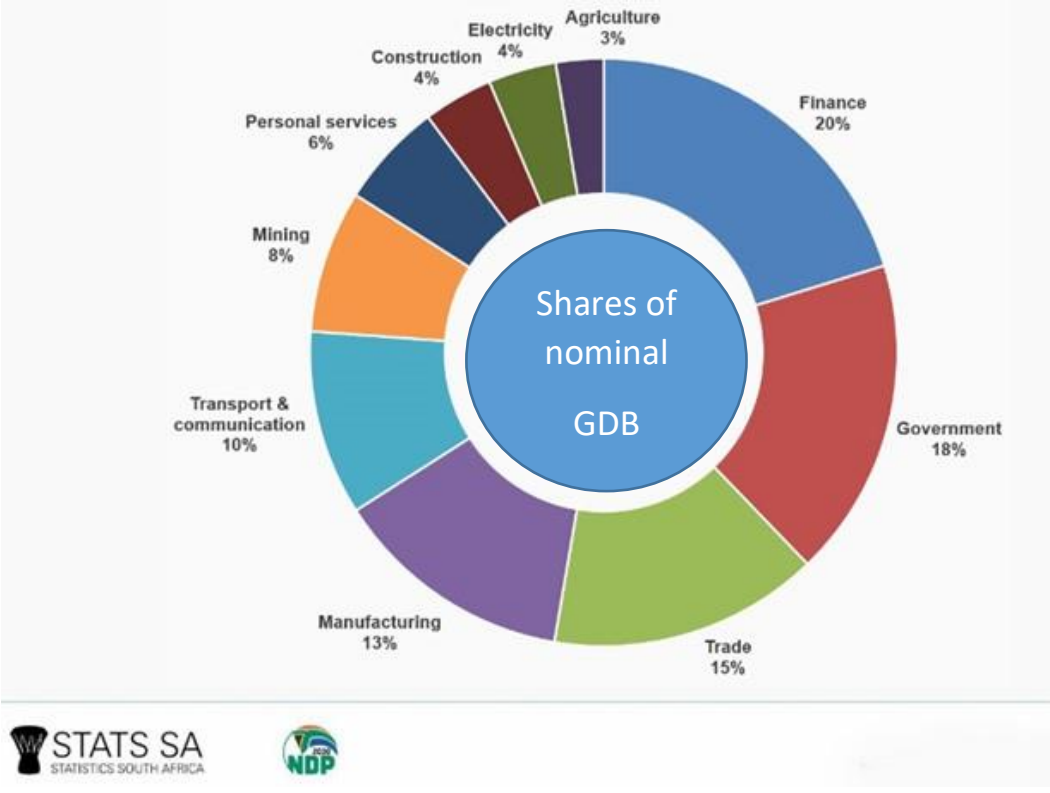
A agriculture and mining
B banking and retail
C education and infrastructure
D manufacturing and finance

15. The following extract is a key objective of an initiative aimed at motivating companies.

To provide a tool for a broad holistic assessment of company policies and practices against globally aligned and locally relevant corporate responsibility standards.

A JSE Sustainable Social Practices
B JSE Social Responsibility Index
C JSE Financial Index
D JSE Fiscal Policy

Use the statistics below and answer Question 16.



16. Which are the TWO biggest contributing primary sector industries in South Africa to our total GDP?

A Finance at 20% and Government at 18%.
B Transport and communication at 10% and manufacturing at 13%.
C Agriculture at 3% and Mining at 8%.
D Trade at 15% and Government at 18%.

17. If the South African rand depreciates, it is a/an _____ for exporters and a/an _____ for importers.

A threat, opportunity
B opportunity, threat
C threat, threat
D opportunity, opportunity

Topic: Forms of Ownership

18. Most entrepreneurs will need a loan to finance a new business venture. What was the repo rate in South Africa at the end of 26 May 2024?

A 2.95%
B 5.65%
C 8.25%
D 9.50%

Use the information below to answer questions 19 and 20.

New KFC concessionaires can expect to pay between R2.5 million and R3.2 million and an initial franchisee fee of R150,000 (excluding VAT). Franchisees are also expected to pay 7% of their turnover in management fees and 5% of their turnover in royalties.

(https://businesstech.co.za/news/business/250849/14-food-franchises-that-cost-less-than-r2-million-to-open-in-south-africa/) adapted

19. How much VAT will be paid on the initial franchising fees for a new KFC outlet?

A R15 789
B R22 500
C R28 654
D R37 500

20. What is the percentage of the turnover paid to KFC by each franchisee?

A 5%
B 7%
C 12%
D 15%

Topic: Creativity and Problem-solving

21. The best problem-solving technique to use when finding a solution to a problem centers around local knowledge, cultures, and traditions. ____.

A Mind-Mapping
B SCAMPER
C Force field analysis
D Indigenous approach

22. The following extract is an example of <u>what</u> type of theory needs to be considered when applying creative thinking in a diverse workplace.

The spirit of the African worldview includes wholeness, community, and harmony which are deeply embedded in cultural values.

A Indigenous thinking.
B Force field analysis.
C Incentive thinking.
D Restraining forces.

23. Solve the following lateral thinking puzzle:

TRADING

A Better trading
B Insider trading
C Small trade
D Easy trade

24. An action step chart should include _____.

A what, who, why, and expected outcome
B what, why, how, and who
C when, who, expected outcome, and what
D why, how, who, and expected outcome

25. Which of the following best describes the benefit of playing the role of the "devil's advocate" during a conflict?

A It helps to quickly end the conflict by agreeing with the majority.
B It promotes agreement and unity by avoiding disagreements.
C It reduces the need for further discussion by dismissing opposing views.
D It encourages critical thinking and the exploration of alternative viewpoints.

Topic: Professionalism and Ethics

26. In a professional setting, what does it mean to demonstrate emotional intelligence?

A Asserting dominance in discussions to showcase confidence.
B Ignore personal feelings to prioritise business objectives.
C Understand and manage one's emotions effectively in various situations.
D React impulsively to workplace stressors for immediate resolutions.

27. Which action best reflects ethical behaviour in a dilemma where an employee discovers her colleague is embezzling company funds?

A Discuss with other colleagues first to see if they agree.
B Ignore the situation to avoid conflict in the workplace.
C Offer to help the colleague find alternative sources of income.
D Confront the colleague directly to stop the behaviour.

28. When faced with a decision that could benefit oneself but harm others, which ethical principle should guide one's actions?

A Egoism: Prioritising one's own interests above all others.
B Altruism: Acting in the best interests of others, even at personal cost.
C Utilitarianism: Choosing the option that maximises overall happiness or well-being.
D Relativism: Believing that ethical principles vary depending on the situation or culture.

29. *Sarah is a project manager at a technology company. During a team meeting, she discovers that one of her colleagues, John, has been inflating his work hours to receive more overtime pay. John is a key team member, and his work is highly valued. Sarah is faced with a dilemma on how to handle this situation ethically and professionally.*

Which action should Sarah take to best address the issue while maintaining professionalism and ethical standards?

A Discuss the issue privately with John and report the misconduct to higher management if necessary.
B Reduce John's responsibilities quietly to minimise the impact of his actions on the team.
C Confront John in the presence of the team to ensure transparency.
D Ignore the issue to avoid conflict and maintain team harmony.

30. _____ theory emphasises adhering to moral principles as the foundation of ethical decision-making.

A Principle-based
B Consequence-based
C Utilitarian-based
D Virtue-based

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INFLUENCES ON AND CONTROL FACTORS INFLUENCING BUSINESS ENVIRONMENTS

1. According to the typical hierarchical arrangement of the lines of authority, the organisation is divided into smaller groups based on specialised functional areas.

A A functional organisation structure.
B Line organisation structure.
C Line and staff organisation structure.
D Matrix organisation structure.

2. Engen and Woolworths are examples of ___

A functional areas.
B intermediaries.
C competitors.
D strategic alliances.

3. Which one of the following scenarios is not considered a challenge from the market environment in which Woolworths operates?

A An advertising campaign by Pick n Pay promoting its joint venture with Discovery Health to encourage healthy eating.
B Lack of communication between top-level management and lower-level management on a new salary structure.
C Changes in the demographic structure of the target market.
D Willingness of suppliers to negotiate changes in the price of raw materials.

4. Evaluate if the following extract is classified as a Mission or Vision statement.

> Our educational organisation raises the funds needed to create safe, high-quality schools in underprivileged communities so that every child has access to the quality of education they deserve. Our organisation will continue our mission until we have touched the lives of every child worldwide, and provided them access to a high-quality education so that they have the knowledge and skills necessary to be change-makers within their communities.

A Combined mission and vision statement
B Vision statement
C Mission statement
D None of the above

5. The state of the _____ environment affects business decisions on things such as spending, borrowing, and investing in the _____.

A quaternary; tertiary
B micro; macro
C primary; secondary
D macro; micro

6. On 1 April 2022, the corporate tax rate in South Africa has ___

A decreased to 27%.
B stayed unchanged at 28%.
C increased to 29%.
D increased to 30%.

7. The share prices on the JSE are determined by ___

A supply and demand.
B the Rand/Dollar exchange rate.
C inflation.
D stockbrokers.

8.

SUSTAINABLE FIBRES We work with farmers to help conserve natural habitats and recycle what we can into our fabrics. BETTER COTTON INITIATIVE: We're a member of the Better Cotton Initiative, which helps farmers improve their livelihoods while reducing environmental stress.

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IV Complimentary products

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Most strikes are about wage negotiations. What is the current minimum wage in South Africa?

A R21,69
B R23,19
C R20,35
D R18,49

10. What do we call investments that protect investors from the declining purchasing power of money due to inflation?

A Bear investments against recession.
B Bull investments.
C Influencing investments.
D Hedging against inflation.

11. The most likely impact of a recession on Pick n Pay would be ___

A an increase in wages.
B an increase in retrenchments.
C a decrease in disciplinary grievances.
D a decrease in employer bargaining power.

12. What do we call the activity of trying to persuade someone in a position of authority?

A Lobbying
B Networking
C Corruption
D Fraud

13. When Russia attacked Ukraine, the South African petrol price increased to new record highs. This led to a higher inflation rate. How can a local organisation overcome this challenge?

A Close the business temporarily until the petrol price has settled.
B Load the additional transport cost on the selling price, so that the customer covers the extra cost.
C Put a stop to all CSR projects until the war has ended.
D Find a local supplier, offering a similar product at a similar price.

14. What do we call business transactions in which the ownership of companies, other business organisations, or their operating units are transferred to or consolidated with another company?

A Takeover
B Alliances
C Merger
D Intermediaries

15. A symbol, word, or words legally registered or established for use as representing a company or product.

A Copyright
B Trademark
C Patent
D Slogan

16. This Act regulates the organisational rights of trade unions and promotes and facilitates collective bargaining at the workplace and at the sectoral level.

The above statement is the purpose of which legislation?

A Basic Conditions of Employment Act.
B Skills Development Act.
C Labour Relations Act.
D Consumer Protection Act.

17. Stats SA reported the population of South Africa to be 60.6 million citizens. Unemployment is at an all-time high of 34.2%. How many citizens are jobless?

A 20.72 million
B 20.40 million
C 19.32 million
D 18.5 million

18. One of the biggest social challenges faced by contemporary South African businesses is to promote ___ in the workplace.

A human rights
B equality
C diversity
D all the above

19. *Takes place in response to a strike or to force the employees to accept a demand of the employer.*

Which industrial action is best described by this statement?

A Sympathy strike
B Lockout
C Picketing
D Go-slow

20. What does the following abbreviation for the largest trade union in South Africa stand for?
COSATU

A Constitution of South African Trade Unions.
B Conciliation of South African Trade Unions.
C Congress of South African Trade Unions.
D Co-operation of South African Trade Unions.

21. Which one of the following sectors contributes most to South Africa's GDP?

A Manufacturing
B Agriculture
C Mining
D Construction

22. Fill in the missing information: *FocusEconomics Consensus Forecast panelists project GDP to expand _____**%** in 2023.*

A 0.9
B 1.2
C 1.4
D 2.5

23. The following is a suggested list of businesses in the Primary Sector of the economy.

1. Sappi
2. Nedbank
3. Aqua Monte Bottling Plant
4. De Beers
5. I&J

Choose the correct combination:

A 1, 3 and 5
B 1, 2 and 5
C 1, 4 and 5
D 3, 4 and 5

WAYS OF ACQUIRING A BUSINESS AND COMPANIES AS A FORM OF OWNERSHIP

24. Which term best describes the following definition relating to forms of ownership?

A business practice in which a company hires a third party to perform tasks, handle operations, or provide services for the company.

A Sole trader
B Leasing
C Franchising
D Outsourcing

25. Define the term “unlimited liability” as it relates to forms of ownership.

A Unlimited liability means business owners are not responsible for their companies' debts.
B Legal capacity to enter into agreements or contracts.
C Unlimited liability means business owners are responsible for their business' debts.
D No legal capacity to enter into agreements or contracts.

26. Which of the following is not an example of a franchise?

A KFC
B Wimpy
C Spar
D Starbucks

27. Complete the missing information in the statement below:

PNC Financial (PNC) filed a _____ with the Securities and Exchange Commission in 2019 requesting a new issuance of debt.

A MOI
B Prospectus
C Commencement statement
D Incorporation memorandum

28. Profit shared in a private company is known as ___

A dividends paid.
B capital paid.
C debenture paid.
D none of the above.

29. How much does it cost to register a company?

A R125
B R550
C R1250
D R2560

30. Some years ago your stockbroker advised you to buy shares in Ecomove Ltd. You invested heavily in this share and owned 10% of the issued share capital. Due to cash flow problems, Ecomove was declared insolvent by the courts. As a part owner of the business you stand to lose ___

A nothing.
B everything, including your personal possessions.
C the value of the shares that you purchased.
D only those assets that were registered in your name at the time of the insolvency.

PROVERTO EMS OLYMPIAD 2023 – GRADE 11

Subject: Business Studies

Topic: Influence and control factors influencing the business environments

Use the extract below and answer Questions 1 and 2.

South Africa's unemployment rate in the first quarter of 2023 was recorded at 32,9 %, and is among the highest in the world.

(https://www.statssa.gov.za/?p=16312#:~:text=SA%20labour%20marketeyond%20unemployment%20%E2%80%93%20Time%2DRelated%20Underemployment%20in%20the%20SA%20labour%20market,the%20highest%20in%20the%20world., accessed 2023/06/08)

1. Unemployment is a macro environment issue. How does this affect the market environment?

A Less tax available to government.
B Less customers' available, as less disposable income is available.
C Increase in customers as demand increases for goods.
D No effect on market environment.

2. Unemployment is a macro environment issue. How does this affect the micro environment?

A Increase in production as demand increases for goods and services.
B Decrease in production as demand increases for goods and services.
C Increase in production as demand decreases for goods and services.
D Decrease in production as demand decreases for goods and services.

3. Which of the following levels of management will make day to day decisions?

A Operational management
B Functional management
C Top management
D All of the above

4. Management has no control over the …. environment.

A Micro
B Internal
C Macro
D All of the above

Topic: Adapting to challenges in the business environments

5. Which of the following is NOT a right as per the Consumer Protection Act?

A The right to privacy.
B The right to safe working conditions
C The right to choose
D The right to fair terms and conditions

6. If debtors do not pay back debt it would be what type of risk?

A Financial.
B Country.
C Environmental.
D Operational.

7. The risk of a new political party being voted in to rule the country and therefore introduces higher taxes could be seen as what type of risk?

A Reputational risk
B Country risk
C Environmental risk
D Strategic risk

8. Which technique would Checkers most likely use when it analyses challenges from the market environment?

A Balanced Scorecard
B PE^2STLE
C Value Chain Analysis
D Porter's Forces Model

Topic: Socio-economic issues

9. About __ of the South African adult population have been fully vaccinated against COVID.

A Between 10 and 15%
B Between 29 and 32%
C Between 35 and 40%
D Between 42 and 45%

10. More or less _____ houses were destroyed, because the community was staying close to the Vaal River during the floods in February 2023.

A 40
B 60
C 200
D 1300

11. When Pick n Pay needs to decide who they are going to give their support to for CSR programs it would be…. responsibility.

A discretionary
B ethical
C legal
D Economic

12. The type of entrepreneur who aims to solve community problems.

A Socio-preneur
B Tender-preneur
C Techno-entrepreneur
D Eco-preneur

13. Which of the following statements does not focus on the advantages of a CSR programme in a business:

A CSR detracts a business from it's main focus of making a profit.
B Businesses with a CSR programme receives better support from the community.
C CSR programmes helps businesses to focus on their impact on the environment.
D CSR programmes increases the standard of living in communities.

Topic: Business Sectors

14. Fill in the missing information for the statement below published by STATSSA.

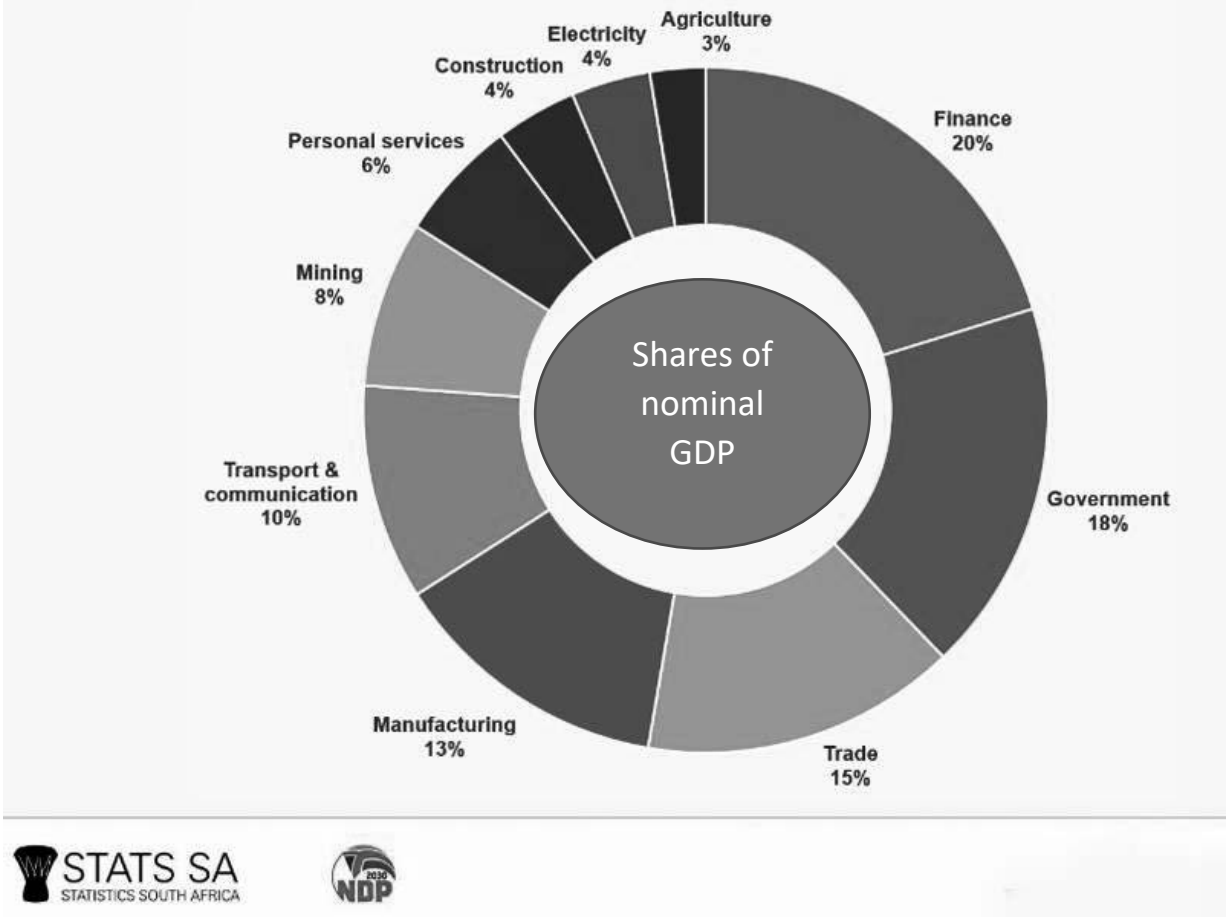
The _____ industries were the major drivers of growth on the supply side of the economy.

A agriculture and mining
B banking and retail
C education and infrastructure
D manufacturing and finance

15. The decision of rating agencies to downgrade South Africa to junk status will mean increased food and petrol prices. This challenge would be seen as a/an … influence.

A ethical
B economic
C technological
D legal

Use the statistics below and answer questions 16.



16. Which are the TWO biggest contributing primary sector industries in South Africa to our total GDP?

A Finance at 20% and Government at 18%
B Transport and communication at 10% and manufacturing at 13%
C Agriculture at 3% and Mining at 8%
D Trade at 15% and Government at 18%

17. If the South African rand depreciates, it is a/an _____ for exporters and a/an _____ to importers.

A threat, opportunity
B opportunity, threat
C threat, threat
D opportunity, opportunity

Topic: Forms of Ownership

18. Most entrepreneurs will need a loan in order to finance a new business venture. What is the current repo rate in South Africa at the end of 26 May 2023?

A Between 1% and 2%
B Between 2% and 3%
C Between 5% and 6%
D Between 8% and 9%

Use the information below to answer questions 19 and 20.



New Wimpy Franchisees can expect to pay between R1.9 million and R2.5 million and an initial franchisee fee of R114,300 (excluding VAT). Franchisees are also expected to pay 7% of their turnover in management fees and 5% of their turnover in royalties.

(https://businesstech.co.za/news/business/250849/14-food-franchises-that-cost-less-than-r2-million-to-open-in-south-africa/)

19. How much VAT will be paid on the initial franchising fees for a new Wimpy outlet?

A R5 715
B R17 145
C R16 002
D R37 500

20. What is the percentage of the turnover paid to Famous Brands by each Franchisee?

A 5%
B 7%
C 12%
D 15%

Topic: Creativity and Problem-solving

21. Which of the following may be an obstacle to creative thinking?

A Lack of sleep.
B Routine thinking.
C Manager discouraging ideas.
D All of the above

22. The following extract is an example of <u>what</u> type of theory that needs to considered when applying creative thinking in a diverse workplace?

The spirit of the African worldview includes wholeness, community and harmony which are deeply embedded in cultural values.

A Indigenous thinking
B Force Field analysis
C Incentive thinking
D Restraining forces

23. Which of the following activities are included in "Originality" in the four-pillar approach to creativity?

A Using someone else's ideas.
B To create something unique.
C To add detail to the ideas generated.
D None of the above.

24. A problem-solving technique which gives a visual representation of different outcomes to a single event, can be referred to as a ….

A Pros and Cons technique.
B Porters Six Forces Model.
C Decision Tree.
D Value chain analysis.

25. Playing the role of the devil's advocate, is functional during conflict because …

A it criticises flaws in the proposed plan of action.
B encourages analytical thinking.
C deliberately introduces criticism and thus elicits debate and different opinions.
D All off the above

Topic: Professionalism and Ethics

26. Which of the following would make the research unethical?

A Referencing in alphabetical order and not numerical order.
B Ensuring questions are not double barrelled.
C Plagiarising the content of the research.
D All of the above.

27. The framework that ensures professional and ethical behaviour from government officials

A OHS
B BCEA
C COIDA
D Batho Pele

28. A/An … is needed if PnP is to introduce new employees to the code of ethics of the business.

A succession plan
B decline strategy
C induction programme
D disciplinary procedure

29. A business that finds legal ways to reduce its tax burden, is engaging in …

A tax avoidance.
B tax evasion.
C tax deduction.
D tax reduction.

30. An ethical theory which states that a moral action is one that maximises its usefulness or happiness for the greatest number of people.

A Principle-based
B Consequence-based
C Utilitarian-based
D Virtue-based

GRADE 11
ROUND 1 & 2

2023 2024 2025

MEMO

PROVERTO

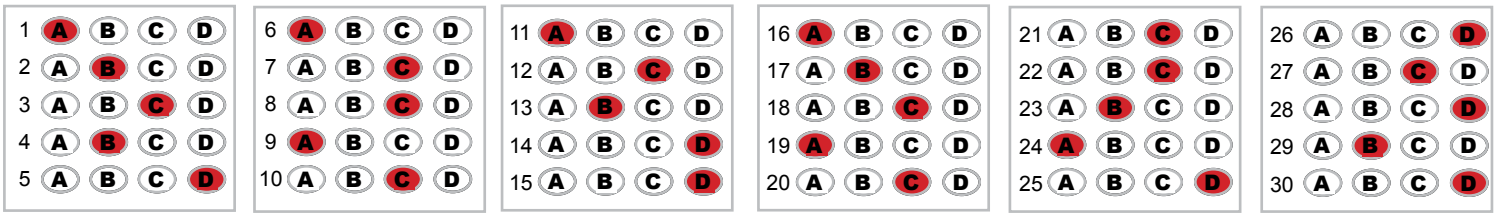
NATIONAL HIGH SCHOOL OLYMPIAD NASIONALE HOËRSKOOL OLIMPIADE

2023

GRADE 11 GRAAD

ROUND ONE MEMORANDUM RONDE EEN

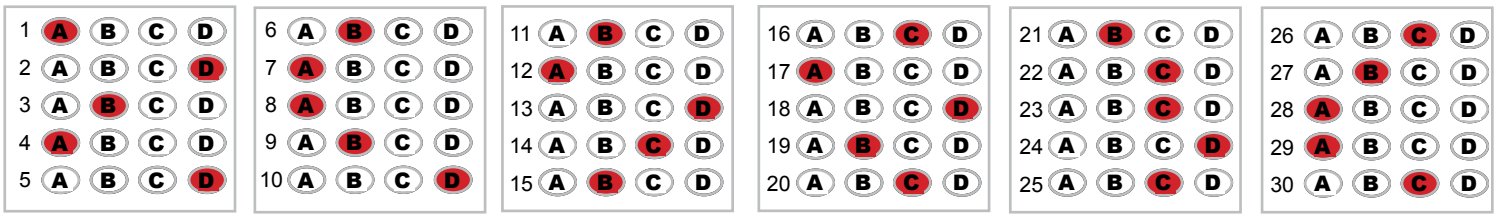
ACCOUNTING / REKENINGKUNDE



1. A	6. A	11. A	16. A	21. C	26. D
2. B	7. C	12. C	17. B	22. C	27. C
3. C	8. C	13. B	18. C	23. B	28. D
4. B	9. A	14. D	19. A	24. A	29. B
5. D	10. C	15. D	20. C	25. D	30. D

/30

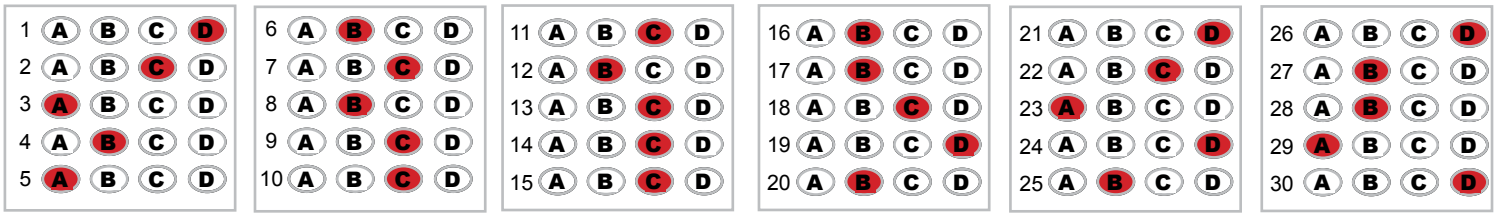
BUSINESS STUDIES / BESIGHEIDSTUDIES



1. A	6. B	11. B	16. C	21. B	26. C
2. D	7. A	12. A	17. A	22. C	27. B
3. B	8. A	13. D	18. D	23. C	28. A
4. A	9. B	14. C	19. B	24. D	29. A
5. D	10. D	15. B	20. C	25. C	30. C

/30

ECONOMICS / EKONOMIE



1. D	6. B	11. C	16. B	21. D	26. D
2. C	7. C	12. B	17. B	22. C	27. B
3. A	8. B	13. C	18. C	23. A	28. B
4. B	9. C	14. C	19. D	24. D	29. A
5. A	10. C	15. C	20. B	25. B	30. D

/30

PROVERTO

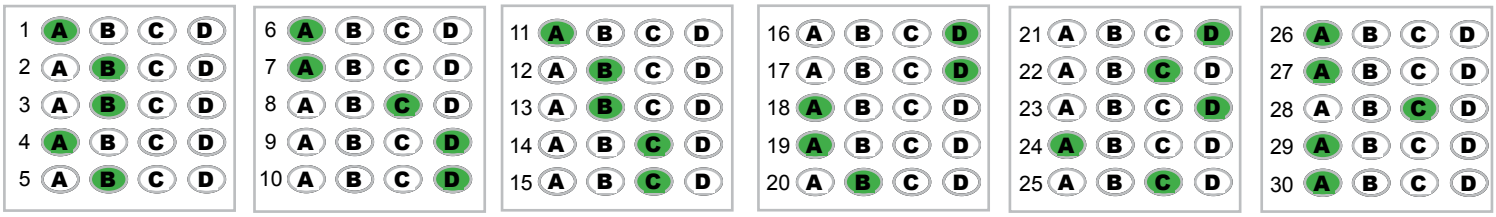
NATIONAL HIGH SCHOOL OLYMPIAD NASIONALE HOËRSKOOL OLIMPIADE

2023

GRADE 11 GRAAD

ROUND TWO MEMORANDUM RONDE TWEE
Final Round ***Finale Ronde***

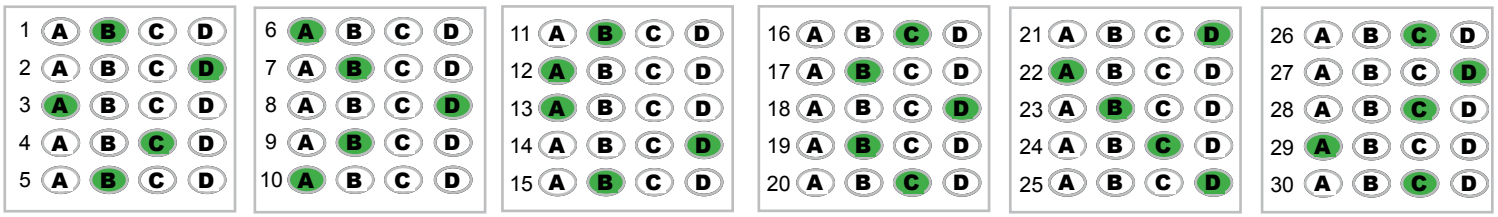
ACCOUNTING / REKENINGKUNDE



1. A	6. A	11. A	16. D	21. D	26. A
2. B	7. A	12. B	17. D	22. C	27. A
3. B	8. C	13. B	18. A	23. D	28. C
4. A	9. D	14. C	19. A	24. A	29. A
5. B	10. D	15. C	20. B	25. C	30. A

/30

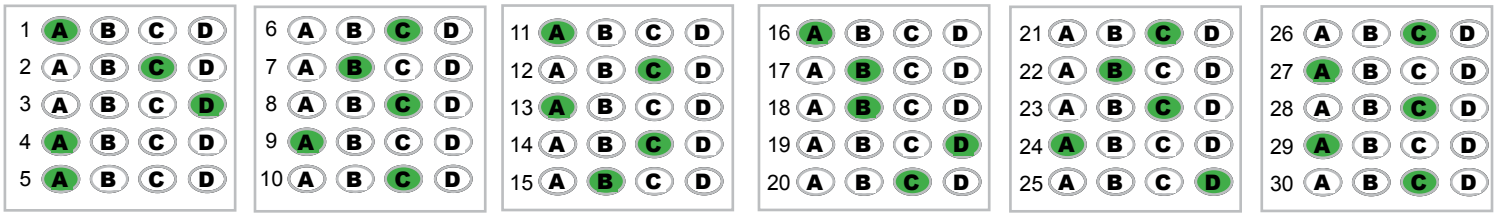
BUSINESS STUDIES / BESIGHEIDSTUDIES



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2. D	7. B	12. A	17. B	22. A	27. D
3. A	8. D	13. A	18. D	23. B	28. C
4. C	9. B	14. D	19. B	24. C	29. A
5. B	10. A	15. B	20. C	25. D	30. C

/30

ECONOMICS / EKONOMIE



1. A	6. C	11. A	16. A	21. C	26. C
2. C	7. B	12. C	17. B	22. B	27. A
3. D	8. C	13. A	18. B	23. C	28. C
4. A	9. A	14. C	19. D	24. A	29. A
5. A	10. C	15. B	20. C	25. D	30. C

/30

PROVERTO

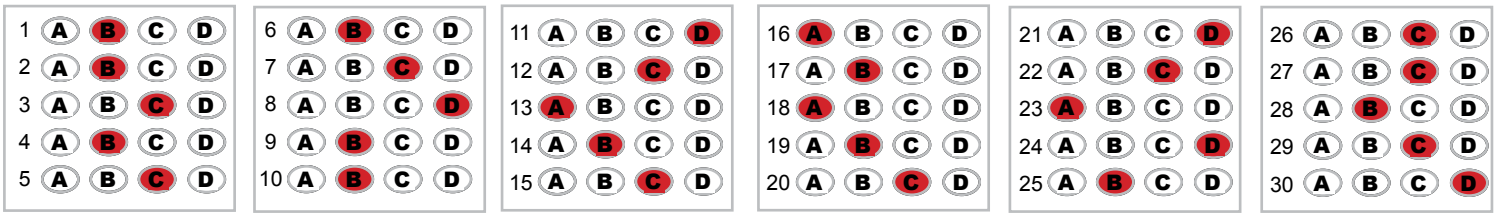
NATIONAL HIGH SCHOOL OLYMPIAD NASIONALE HOËRSKOOL OLIMPIADE

2024

GRADE 11 GRAAD

ROUND ONE MEMORANDUM RONDE EEN

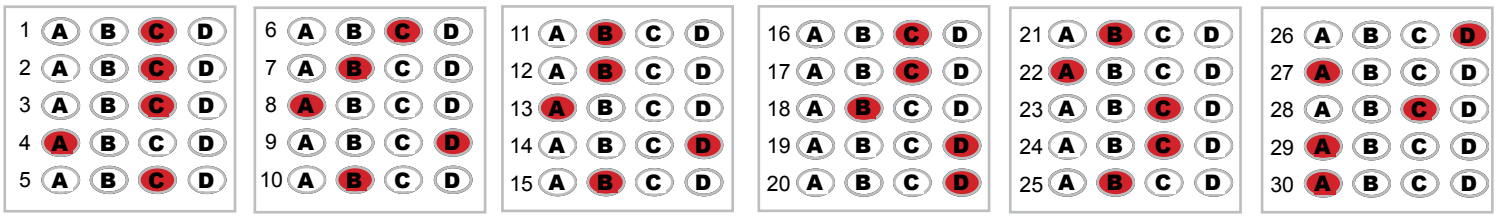
ACCOUNTING / REKENINGKUNDE



1. B	6. B	11. D	16. A	21. D	26. C
2. B	7. C	12. C	17. B	22. C	27. C
3. C	8. D	13. A	18. A	23. A	28. B
4. B	9. B	14. B	19. B	24. D	29. C
5. C	10. B	15. C	20. C	25. B	30. D

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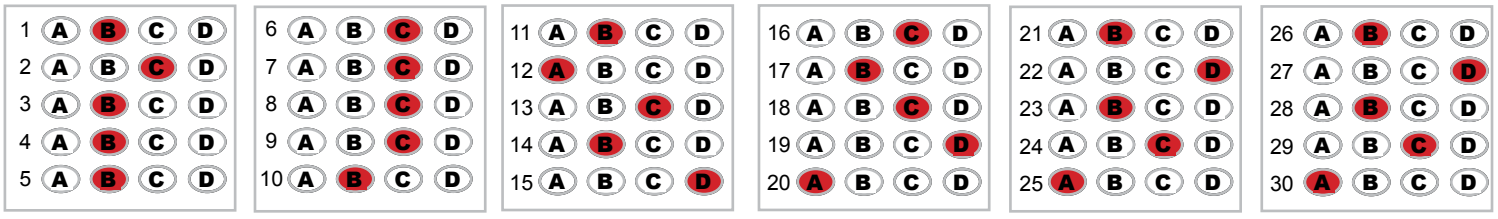
BUSINESS STUDIES / BESIGHEIDSTUDIES



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3. C	8. A	13. A	18. B	23. C	28. C
4. A	9. D	14. D	19. D	24. C	29. A
5. C	10. B	15. B	20. D	25. B	30. A

/30

ECONOMICS / EKONOMIE



1. B	6. C	11. B	16. C	21. B	26. B
2. C	7. C	12. A	17. B	22. D	27. D
3. B	8. C	13. C	18. C	23. B	28. B
4. B	9. C	14. B	19. D	24. C	29. C
5. B	10. B	15. D	20. A	25. A	30. A

/30

PROVERTO

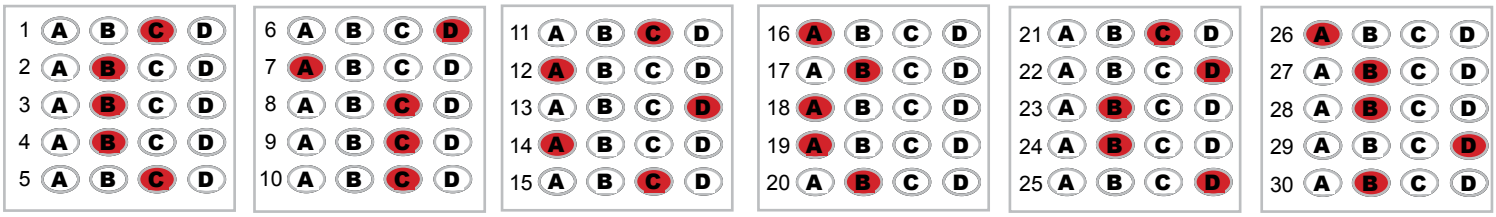
NATIONAL HIGH SCHOOL OLYMPIAD NASIONALE HOËRSKOOL OLIMPIADE

2024

GRADE 11 GRAAD

ROUND TWO MEMORANDUM RONDE TWEE

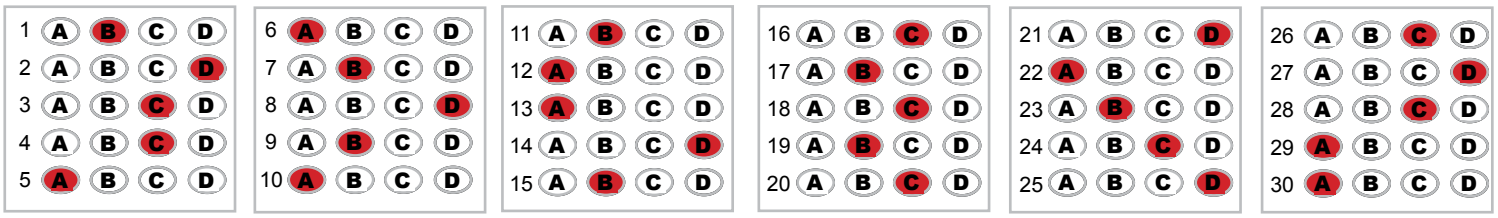
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2. B	7. A	12. A	17. B	22. D	27. B
3. B	8. C	13. D	18. A	23. B	28. B
4. B	9. C	14. A	19. A	24. B	29. D
5. C	10. C	15. C	20. B	25. D	30. B

/30

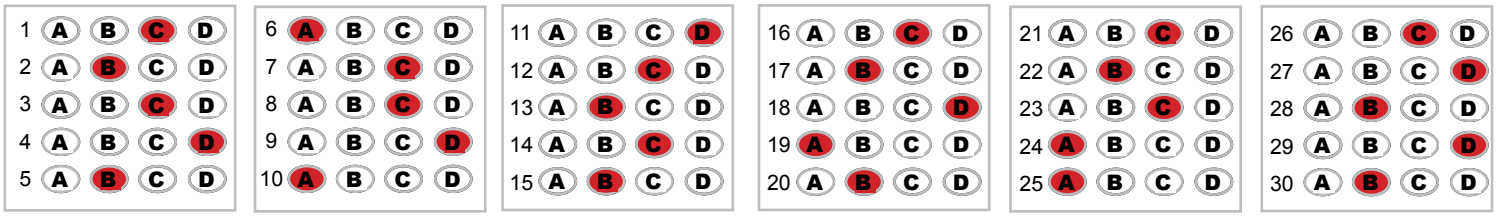
BUSINESS STUDIES / BESIGHEIDSTUDIES



1. B	6. A	11. B	16. C	21. D	26. C
2. D	7. B	12. A	17. B	22. A	27. D
3. C	8. D	13. A	18. C	23. B	28. C
4. C	9. B	14. D	19. B	24. C	29. A
5. A	10. A	15. B	20. C	25. D	30. A

/30

ECONOMICS / EKONOMIE



1. C	6. A	11. D	16. C	21. C	26. C
2. B	7. C	12. C	17. B	22. B	27. D
3. C	8. C	13. B	18. D	23. C	28. B
4. D	9. D	14. C	19. A	24. A	29. D
5. B	10. A	15. B	20. B	25. A	30. B

/30

PROVERTO

NATIONAL HIGH SCHOOL OLYMPIAD

ANSWER SHEET ROUND ONE

* USE A BLACK PEN OR HB PENCIL TO COMPLETE THE ANSWER SHEET *No colour pens allowed

I, _____ (Name and Surname) declare that this olympiad answer sheet is my own work and demonstrates my own abilities and knowledge and does not involve teamwork.

TODAY'S DATE DAY [ ][ ] MONTH [ ][ ] YEAR [2][0][2][5] GRADE [1][1] NB!

SCHOOL NAME [ ]

FIRST NAME INITIALS [ ][ ][ ][ ] *Example:* Alex John Khumalo **A J** ***Please do not include your surname***

LEARNER SURNAME [ ]

Example: Khumalo ***Please do not include your first names***

DATE OF BIRTH [ ][ ][ ][ ][ ][ ][ ][ ] Female [ ] Male [ ]

LEARNER EMAIL (If available) [ ]

LEARNER Mobile Number [0][ ][ ][ ][ ][ ][ ][ ][ ] (If available)

SELECT THE SUBJECT/SUBJECTS (Mark a block with a X)

ACCOUNTING [ ] BUSINESS STUDIES [ ] ECONOMICS [ ]

NB! Colour a circle completely to mark your correct answer ● B C D
If your answer is not marked correctly your answer will be invalid

ACCOUNTING / REKENINGKUNDE

1	A	B	C	**D**	6	A	**B**	C	D	11	A	**B**	C	D	16	A	B	**C**	D	21	A	B	**C**	D	26	A	B	**C**	D
2	A	B	**C**	D	7	A	**B**	C	D	12	A	**B**	C	D	17	A	**B**	C	D	22	A	**B**	C	D	27	A	B	C	**D**
3	A	**B**	C	D	8	**A**	B	C	D	13	A	B	**C**	D	18	A	**B**	C	D	23	**A**	B	C	D	28	A	**B**	C	D
4	A	B	C	**D**	9	A	**B**	C	D	14	**A**	B	C	D	19	**A**	B	C	D	24	A	B	C	**D**	29	**A**	B	C	D
5	**A**	B	C	D	10	A	B	**C**	D	15	A	**B**	C	D	20	A	**B**	C	D	25	A	B	**C**	D	30	A	B	C	**D**

TOTAL _____/30

BUSINESS STUDIES / BESIGHEIDSTUDIES

1	A	B	**C**	D	6	A	B	**C**	D	11	**A**	B	C	D	16	**A**	B	C	D	21	A	B	**C**	D	26	A	**B**	C	D
2	A	B	C	**D**	7	A	B	C	**D**	12	A	**B**	C	D	17	A	**B**	C	D	22	A	**B**	C	D	27	A	**B**	C	D
3	**A**	B	C	D	8	A	B	**C**	D	13	A	B	**C**	D	18	A	**B**	C	D	23	**A**	B	C	D	28	**A**	B	C	D
4	A	B	**C**	D	9	A	B	C	**D**	14	A	**B**	C	D	19	A	B	C	**D**	24	A	**B**	C	D	29	A	B	C	**D**
5	A	**B**	C	D	10	A	**B**	C	D	15	A	**B**	C	D	20	A	**B**	C	D	25	A	B	**C**	D	30	A	**B**	C	D

TOTAL _____/30

ECONOMICS / EKONOMIE

1	A	B	**C**	D	6	A	B	**C**	D	11	A	B	**C**	D	16	A	B	**C**	D	21	A	**B**	C	D	26	A	**B**	C	D
2	A	B	**C**	D	7	A	B	**C**	D	12	**A**	B	C	D	17	A	**B**	C	D	22	A	B	C	**D**	27	A	B	C	**D**
3	A	B	**C**	D	8	A	B	**C**	D	13	A	B	**C**	D	18	A	B	**C**	D	23	A	**B**	C	D	28	A	**B**	C	D
4	**A**	B	C	D	9	A	**B**	C	D	14	A	**B**	C	D	19	A	B	C	**D**	24	A	B	**C**	D	29	A	B	**C**	D
5	A	**B**	C	D	10	A	**B**	C	D	15	A	B	C	**D**	20	**A**	B	C	D	25	**A**	B	C	D	30	**A**	B	C	D

TOTAL _____/30

PROVERTO

NATIONAL HIGH SCHOOL OLYMPIAD

ANSWER SHEET ROUND TWO

* USE A BLACK PEN OR HB PENCIL TO COMPLETE THE ANSWER SHEET *No colour pens allowed

I, _____ (Name and Surname) declare that this olympiad answer sheet is my own work and demonstrates my own abilities and knowledge and does not involve teamwork.

TODAY'S DATE DAY [ ][ ] MONTH [ ][ ] YEAR [2][0][2][5] GRADE [1][1] NB!

SCHOOL NAME [ ]

FIRST NAME INITIALS [ ][ ][ ][ ] *Example:* Alex John Khumalo **A J** ***Please do not include your surname***

LEARNER SURNAME [ ]

Example: Khumalo ***Please do not include your first names***

DATE OF BIRTH [ ][ ][ ][ ][ ][ ][ ][ ] Female [ ] Male [ ]

LEARNER EMAIL (If available) [ ]

LEARNER Mobile Number [0][ ][ ][ ][ ][ ][ ][ ][ ] (If available)

SELECT THE SUBJECT/SUBJECTS (Mark a block with a X)

ACCOUNTING [ ] BUSINESS STUDIES [ ] ECONOMICS [ ]

NB! Colour a circle completely to mark your correct answer ● B C D
If your answer is not marked correctly your answer will be invalid

ACCOUNTING / REKENINGKUNDE

1	A	**B**	C	D	6	A	B	**C**	D	11	A	**B**	C	D	16	**A**	B	C	D	21	A	B	**C**	D	26	A	B	**C**	D
2	A	B	C	**D**	7	A	B	C	**D**	12	A	B	**C**	D	17	A	B	**C**	D	22	A	**B**	C	D	27	A	**B**	C	D
3	A	B	**C**	D	8	A	**B**	C	D	13	A	**B**	C	D	18	A	**B**	C	D	23	A	B	C	**D**	28	**A**	B	C	D
4	**A**	B	C	D	9	A	**B**	C	D	14	**A**	B	C	D	19	**A**	B	C	D	24	A	**B**	C	D	29	A	B	**C**	D
5	A	**B**	C	D	10	A	B	C	**D**	15	A	B	**C**	D	20	A	**B**	C	D	25	**A**	B	C	D	30	A	B	C	**D**

TOTAL _____/30

BUSINESS STUDIES / BESIGHEIDSTUDIES

1	A	B	**C**	D	6	**A**	B	C	D	11	**A**	B	C	D	16	A	**B**	C	D	21	**A**	B	C	D	26	**A**	B	C	D
2	A	B	**C**	D	7	A	**B**	C	D	12	A	**B**	C	D	17	A	B	**C**	D	22	A	**B**	C	D	27	A	B	**C**	D
3	A	**B**	C	D	8	A	B	C	**D**	13	A	B	C	**D**	18	A	B	**C**	D	23	**A**	B	C	D	28	A	**B**	C	D
4	A	**B**	C	D	9	A	B	C	**D**	14	A	B	C	**D**	19	A	**B**	C	D	24	A	B	C	**D**	29	A	B	**C**	D
5	A	B	**C**	D	10	A	B	**C**	D	15	A	**B**	C	D	20	A	**B**	C	D	25	A	**B**	C	D	30	A	B	**C**	D

TOTAL _____/30

ECONOMICS / EKONOMIE

1	A	B	C	**D**	6	A	B	**C**	D	11	A	B	C	**D**	16	A	B	C	**D**	21	A	B	C	**D**	26	A	**B**	C	D
2	A	B	**C**	D	7	**A**	B	C	D	12	A	**B**	C	D	17	A	**B**	C	D	22	A	B	**C**	D	27	A	B	C	**D**
3	A	B	**C**	D	8	A	**B**	C	D	13	A	B	**C**	D	18	A	B	**C**	D	23	A	B	C	**D**	28	A	B	**C**	D
4	A	**B**	C	D	9	A	B	**C**	D	14	A	**B**	C	D	19	A	**B**	C	D	24	A	**B**	C	D	29	A	B	C	**D**
5	A	B	C	**D**	10	A	**B**	C	D	15	A	B	**C**	D	20	A	B	**C**	D	25	**A**	B	C	D	30	**A**	B	C	D

TOTAL _____/30